



15-17
NOV 2023

EXPLORING SAUDI ARABIA

IPA'S QUEST TO UNLOCK BUSINESS PROSPECTS IN THE KINGDOM



DELEGATES



MALABAR
GOLD & DIAMONDS

A. K. Faisal

Founder Director,
Corporate Executive Director
Malabar Gold and Diamonds.

Co-chairman
Cosmos Sports World

Founder, IPA

Malabar Gold & Diamonds
335 showrooms
11 countries

Al Barka Gold Factory
UAE

Cosmos Sports
UAE, India

CONTACT
M: +971 55 66 916 91
faisalak000@gmail.com

Corporate Office
International Operations
Al Gurg Tower 3, Creek Road
Deira, Dubai, UAE

AK Faisal, who started his epic journey of entrepreneurship from a company of spices and copra in a village and gradually made its way to jewellery and sports across the globe, is an ideal and positive role model for all modern entrepreneurs. He is now the Corporate Executive Director of Malabar Gold, Co Chairman of Cosmos Sports, Chairman of Humanities Charitable Trust, Calicut, Executive Director of Forum For Charitable Trust, headed by PK Ahamed, and Malabar Charitable Trust, headed by MP Ahamed, Chairman, Malabar Group and Chairman of International Promoters Association (IPA).

Malabar Group was founded in 1993 by a team of enterprising entrepreneurs, led by the visionary genius of Mr. M P Ahammed when he explored beyond his immediate circle in the agri-corp industry to establish a jewellery trading company in a historical city called Kozhikode. Since then, keeping alive the golden spirit of the brand, the Group has remained constant, in its successful forays nurtured by expertise, vision and guidance, into a formidable business conglomerate. The HQ (headquarters) of Malabar Group located in Kozhikode shines bright as a beacon of success for an empire built on Trust, Teamwork, and Goodwill. Since its inception, Mr. Faisal has served as its executive director.



P. B. Zainudeen

Co-Founder and
Group Executive Director
Hotpack Global.
Chairman, IPA

CONTACT

M: +971 555 999 899
zain@hotpackglobal.com

Hotpack Packaging Ind.LLC

Plot 598-1624
Dubai Investment Park - 1
Jebel Ali, Dubai
Tel: +971 4 805 1888



Celebrate Your Food

Founded in 1995, Hotpack Global is a recognized leader in both the manufacture and supply of food packaging products. Today, the company has operations in 16 countries which include GCC countries, India, the UK, the USA, Morocco, Ivory Coast, Nigeria, Spain, and Australia. Within a limited span of time, the company has grown to become one of the leading players in the packaging sector because of its reputation for supplying quality products, its reasonable price structure and outstanding service. Hotpack is seen as a one-stop shop that offers a complete range of packaging products for HORECA, Retail and Industrial Packaging sectors. It represents other major manufacturing companies worldwide and products are packed hygienically in modern and attractive designs and marketed under "Hotpack" (Disposable Range) and "Soft n Cool" (Tissue Range) brands.

As a food packaging company, Hotpack has been certified with BRCGS, FDA, SEDEX, ESMA, PEFC, FSC, ISO 9001: 2015, ISO 22000: 2018, ISO 14001: 2015, ISO 45001: 2018 which ensures the top quality of its products. Hotpack was adjudged winner of the coveted Dubai Quality Award under the category of Dubai Smart Industry Award 2020 for the manufacturing sector. Hotpack today has 47 standalone Retail centres across the MENA offering 600 plus Specialty range products which are not available in Supermarkets. Also, <http://www.hotpackwebstore.com> is the region's largest online store for food packaging products. Over the years, Hotpack has become a trusted brand with its excellent products, services, and continuous brand communication.



Mohammed Rafeek
CMD, Mayar Holding

UNITED KINGDOM
SPN Holdings LTD, UK

UNITED ARAB EMIRATES
AL Mayar Electric & Control Services LLC, Dubai
Al Mayar Electric Switchgear Ind. LLC, Sharjah
Cordoba General Trading LLC, Sharjah

OMAN
Al Taqwa United Enterprises LLC

QATAR
Almond Enterprise LLC

BAHRAIN
Blitz Trading WLL

KUWAIT
Mayar Gulf Trading

SAUDI ARABIA
Sebha Trading Co LLC

INDIA
Straight Path International School, Kerala
Lesson Lens Global School, Kerala

CONTACT
M: +971 55 716 0552 (UAE)
M: +966 53 523 8830 (SAUDI)
rafeek@almayarelectric.com

www.almayarelectric.com

On the 11th of January 2007, he arrived in the United Arab Emirates, commencing his career with a modest start at an electrical switchgear trading company, earning a meager salary of 1500 AED. During his 18-month tenure as the sole employee, he played a pivotal role in the company's growth by managing all facets of the business.

Subsequently, he embarked on a new career path, joining Gulf Dynamic Switchgear, a subsidiary of Dubai Investments, where his unwavering commitment and hard work opened doors for him. This dedication led to an opportunity to serve as the Regional Manager for MSS Products Ltd, a 60-year-old British company.

Driven by dreams and a vision of becoming a successful entrepreneur, he left his job to establish his first company in Oman in 2010. In 2013, he went on to found Al Mayar Electrical in Sharjah, which paved the way for the inception of an electrical contracting division in Dubai. In the same year, Almond Enterprise in Qatar and Cordoba General Trading in 2016 further expanded his business ventures. With the remarkable success of these three enterprises, he spearheaded business expansions by founding Blitz Trading in Bahrain and Mayar Gulf Trading in Kuwait in 2018.

The year 2020 marked a period of both challenges and accomplishments. He registered a company in the UK and introduced three distinct brands under its umbrella. During the same year, he established Daleel Electric in Sharjah, dedicated to promoting these three brands.

His ultimate goal is to become a global leader in the Low Voltage Electrical Switchgear Accessories segment and establish a prominent brand presence on a global scale.



Hassainar Chungath

Chairman
Waved Net Group

Waved Net Computers

Liverpool Medical Centre

Liverpool Pharmacy

M Lounge

Al Mas Hospital

Imbichibava Hospital &
Research Center

Chungath Petroleum

CONTACT

M: +971 50 77 44 131
chairman@wavednetgroup.com

P.O. Box 7611, Dubai
United Arab Emirates

www.wavednetgroup.com

Hassainar Chungath is a visionary businessman known for his strategic thinking and global expansion.

In 1989, he embarked on a journey to explore business opportunities in the United Arab Emirates (UAE). Recognizing the potential within the supermarket sector, he swiftly established a successful venture by opening a supermarket in Dubai.

In 1995, he expanded into the catering sector, serving over 5,000 employees.

In 1998, he took a bold step into the realm of computer services, founding "Waved Net Computers." What started as a single showroom blossomed into a network of eight branches across the UAE, solidifying his presence in the technology sector.

His business footprint reached beyond borders with a significant presence in India through "M Lounge," a multinational fashion brand outlet. He also holds shares in reputable multi-specialty hospitals like Al Mas Hospital in Kottakkal, Kerala, and Imbichibava Hospital & Research Center in Alathiyoor, Kerala.

In 2022, he reached another milestone by opening "Liverpool Medical Centre" in Dubai, a comprehensive healthcare facility featuring Liverpool Pharmacy with highly qualified staff and state-of-the-art facilities, all under one roof. He also entered the UK IT market.

Looking towards the future, he is set to diversify further with the upcoming inauguration of "Chungath Petroleum" in Kozhikode, Kerala.

Undeterred by geographical boundaries, he is poised to execute his vision of expanding IT and healthcare ventures in Saudi.



Kouval Mianat Ebrahim

Investor
Holder of the UAE Golden Visa

Unifuel LLC

Quality Fuel Trading

Metro Car Care

Metrolube LLC

Tabasco Fuel Trading LLC

CONTACT

M: +971 50 631 3 910
kmebrahim7@gmail.com
Ajman, UAE



Quality Fuel Trading L.L.C

كواليتي فيول للتجارة ذ.م.م
DISTRIBUTORS OF : DIESEL, FUEL & LUBRICANT

Working Partners of the Entities:

- Quality Fuel Trading (Ajman, UAE) - Established in 1992
- Unifuel LLC (Ajman, UAE) - Established in 1996
- Metrolube LLC (Total Energy dealer of northern emirates) - Established In 2008
- Metro Car Care (Ajman, UAE) - Established In 2009
- Tabasco Fuel Trading LLC (Ajman, UAE) - Established In 2021

Business History:

Our companies were established to meet the regional market demand for petroleum products such as diesel, fuel oil, kerosene, and lubricants. We serve as distribution entities for one of the largest petroleum product suppliers in the region, facilitating both import and export worldwide. By providing a broader range of supply, we have made a significant impact in the international market and earned an excellent reputation for quality and quantity.

Highlights:

- Received the Best Platinum Dealer Award from **TOTAL ENERGY, UAE.**
- Holds UAE Quality Standard Certificates.

About the Business:

- Employing more than 60 dedicated professionals.
- Achieving a monthly turnover of AED 10 million in business operations.
- Serving top-tier customers in the UAE.



Joffy Haneefa
Partner, TCA

CONTACT

M: +971 50 646 3671
joffyhaneefa@tamimaudit.com

301, 3rd Floor, Rawdat Al Wasl
Building, Sheikh Zayed Road,
Dubai, UAE



Joffy Haneefa (Joffy) is a Chartered Accountant from India with over 20 years of post-qualification experience.

Joffy came to Dubai in 2004 and managed the Finance function of couple of food manufacturing companies for over five years, before founding Tandem Corporate Advisory (TCA) with a few friends. He has been a partner of TCA for seven years now, and in this period, he has handled clients across an impressive array of industries including property development, trading, healthcare, and food.

The marquee achievements of Joffy's career so far are successful setting up and management of finance and accounts functions of corporates, business due diligence for companies in various industries as part of investment consulting and structuring the operations, resource planning and sales and marketing functions for a few large corporations including enhancement of brand valuation.

Process excellence and a result-oriented approach are Joffy's major strengths. His key special talents that are very relevant to his chosen profession are:

- Coordinating the Finance function with the operations seamlessly
- Practical knowledge of global accounting standards
- Auditing and accounting practices and methods of global standards
- Governance initiatives for multi-divisional and multinational operations Joffy has the ambitious goal of bringing to fruition projects that involve creation and sustenance of accounting capability pools of high quality and international class. With his experience and qualification, he is ideally suited for the task.



Muhammed Nausheer
Creative Director

WE BUILD BRANDS:

- Branding
- Package Designing
- Advertising
- Digital
- Film & Motion Graphics
- Media

UNITED ARAB EMIRATES

M: +971 55 491 3641
nausheer@eim.ae
nraydesigns@gmail.com

111 Al Barsha Business Centre
Al Barsha 1st Street
Sheikh Zayed Road
Dubai, United Arab Emirates

   nraydesigns
www.nraydesigns.com

Muhammed Nausheer, Founder and Creative Director of NRay Designs in Dubai, boasts over 25 years of experience in advertising and branding. At NRay, he leads a creative team, crafting unique visual identities and unforgettable client experiences.

He began his creative journey in 1992 with a Diploma in Applied Arts. He worked as a designer at LoweContexture in Bahrain for five years. In 1997, he moved to Dubai and spent eight years as a visualizer at Young & Rubicam (Y&R). He later became a Design Director at TMH, where he contributed for another eight years. Notably, he designed the iconic UAE Vision 2013 logo, chosen from over 100 submissions.

With over 16 years of experience in MNCs, he embarked on his entrepreneurial journey, founding NRay Designs in India in 2012. By 2013, he expanded to Dubai, where NRay has become a thriving integrated branding and advertising agency specializing in branding and product package designs. With an impressive portfolio, NRay has worked with esteemed global brands, creating over 7000 product package designs across various sectors, including food, cosmetics, fashion, electronics, and more.

NRay Designs is not limited to package design; it excels in print advertisements, marketing materials, and event services. Their work with "Come On Kerala" earned them global recognition.

He plans to expand NRay's presence in the GCC, beginning with Bahrain and KSA, leveraging his extensive career.



Rafeek Nalakath Muthu
Managing Director
Siyana Travels & Tourism

Tailored tour packages for
individuals, couples, and groups

Destination wedding and
honeymoon planning

Corporate travel management

Adventure and eco-tourism
experiences

Cruises and luxury travel
arrangements

Cultural and historical tours

Travel consultation

CONTACT

M: +971 55 463 6988

rafeek@siyanatours.com

Siyana Travel & Tours LLC
Nabooda Building, Shop 03
Al Qusais 2, Dubai
United Arab Emirates

www.siyanatours.com

An enthusiastic and dedicated entrepreneur with a deep passion for travel and tourism who believes that travel is not just about visiting new places; it's about embracing new cultures, forging meaningful connections, and gaining a broader perspective on life. He is dedicated to ensuring that every journey is filled with moments of wonder, adventure, and relaxation.

Having completed the IATA course in 2007, he arrived in the UAE and started his professional journey in 2008 with a well-established travel and tourism company.

He has spent 11 years building Siyana Travels & Tourism which is committed to providing unforgettable travel experiences to their clients with a motto to make the world more accessible to people, to help them explore new horizons, and to create lasting memories.

His business achievements are they have grown to become a reputable and trusted name in the travel and tourism industry and built a dedicated team of professionals who share the same passion for travel and customer satisfaction.

His mission is to inspire wanderlust, facilitate exploration, and create memorable journeys. He is dedicated to delivering personalized, high-quality travel experiences that cater to the interests and aspirations of clients. His commitment to excellence is unwavering, and takes pride in helping individuals and families discover the beauty of the world.

He intends to discover additional business prospects in the KSA market.



EMIRATES 100

Sarath Sankar

S/o T K Sankar, Thrissur, Kerala, India

PRESENT ROLES:

CEO

Cure AE Group

Chief Architect & Innovation Head

Emirates 100

Founder & Chief Innovation Head

Accel Stars

FORMER POSITIONS

Director of Data

Artificial Intelligence Center, UAE

Innovation Head

Emirates Face Recognition, MOI, UAE

ACADEMIC

Engineering (ECE) & MBA in
International Business

VISION

Create 100 Global Brands that create
10,000+ Jobs in the next 10 years.

R&D on innovative prospects / Uplift and
guide startups, Travelling & Cooking

CONTACT

M: +971 525252797

sarath@emirates100.com

thesventures@gmail.com

Jumeirah Garden, Near City Walk,
Dubai, United Arab Emirates.

From his early school days, Sarath displayed a strong interest in business and creative ideas that could bring purpose to people's lives. He was particularly fascinated by the potential of the Consumer Internet Industry and its global impact. Inspired by successful companies like UBER, Amazon, Google, AirBnB, and Zoho, he ventured into the world of Consumer Internet.

In 2010, his entrepreneurial journey began when he founded an Art and music-selling platform. Within a year, he sold the venture to a music streaming company. He then recognized the need to unite the public, government, and service providers on a single integrated platform to enhance city life and facilitate more efficient CSR implementation.

His second startup aimed to make cities better and enable responsible CSR structuring. This platform gained the attention of an Abu Dhabi-based government entity, which acquired the venture. This step led him to the Ministry of Interior in UAE, where he was tasked with creating the "Artificial Intelligence Center," an innovation hub focused on national security and banking infrastructure. The goal was to create innovations for the UAE and in the UAE, and during this time, his team created data-driven innovations still used in the country.

After five years, he shifted his focus to health, wellness, pharma, and F&B. He founded "Cure," an asset-lite, data-driven enterprise aimed at unifying health, wellness, and pharma to create the next generation of brands globally.

Sarath has extensive experience in innovative strategies and creative thinking, spanning various sectors, including consumer Internet, artificial intelligence, F&B, and tech startups. He is committed to adding value and sustainability to ventures by allocating resources wisely, formulating strategic plans, and enhancing operational efficiency.

Sarath excels in crafting innovative business strategies and is dedicated to product development and driving disruptive innovations in the consumer sector. He is currently working with startups in the UAE and India, with a vision to nurture and develop 100 global brands from the UAE and expand their presence across India, the GCC, Europe, and African countries over the next five years.



Faisal Ibrahim
Founder

CONTACT
M: +971 5617 967 75
faisal@aaffari.com
faisal@brainciti.com



At the heart of Impacting Entrepreneurs is Mr. Faisal Ibrahim, a serial entrepreneur, and visionary leader. With an impressive portfolio of entrepreneurial ventures, Mr. Ibrahim is the driving force behind our platform's commitment to highlighting success stories that inspire, educate, and empower.

As the Founder & CEO of Brainciti, he has pioneered an innovative platform that unlocks the full cognitive potential of individuals. Brainciti is a testament to his unwavering belief in the transformative power of education and continuous learning. In addition to his role at Brainciti, he serves as the Founder & CEO of FreezonePro CCC, where he operates as a franchisee partner for Englishwise.ae. His dedication to providing world-class educational services extends throughout the CCC region, ensuring that individuals have access to top-quality English language training.

Beyond his accomplishments in education, Mr. Faisal Ibrahim is also a Co-founder of Qamaroun Media, a platform that explores creative and expressive avenues, further enriching our cultural landscape.



Shaheer Farooqui
Managing Director
AF International Group

Zain Property Management LLC
Xbue Perfumes
Naja General Contracting
Excellor General Trading
AF Education
Donatella Jewellery LLC
White Link Mobiles Trading
Stayhopper, 'UAE's First Microstay'

CONTACT
M: +971 50 44 51920
shaheer@afinternational.ae

M01- Mezanine Floor
Falah Avenues, Hatta Street
Abu Dhabi, UAE

www.afinternational.ae

Mr. Shaheer Farooqui, the Managing Director of AF International, is a visionary entrepreneur who has etched an illustrious career path. His entrepreneurial odyssey commenced in 2012 marking the genesis of his business journey. It was with great dedication and an unwavering commitment to excellence that he laid the foundation for the group, beginning with the successful launch of Donatella Silver Jewellery.

As a testament to his unparalleled work ethic and unwavering vision Donatella branched out into multiple locations across the UAE. Mr. Shaheer then oversaw the strategic expansion of the group, nurturing the growth of the business and subsequently branching into the dynamic mobiles and mobile accessories retail sector. His strategic acumen is also demonstrated through the success of Xbue Parfum, a flourishing fragrance company that has gained a strong foothold in the UAE and is actively pursuing ambitious growth initiatives throughout the GCC region. He also plays an important role in developing the property management arm of the group. Zain Property Management and Naja General contracting are the premier business which caters to the spectrum of needs of the property management sector spanning from property management to interior-exterior fit out contracting services.

Mr. Shaheer's acumen extends beyond his own ventures. He has demonstrated a profound commitment to investment in promising startups, exemplified by his notable involvement in Stayhopper, within the travel and hospitality industry. Moreover, he was a part of the team which successfully fostered the development of Bright Kids Nurseries group, a highly valued education business, strategically selling to a family investment house from Abu Dhabi. He is now helping to shape the future through investments in education field which began with Nucleus Institute.

Shaheer Farooqui's professional portfolio is as diverse as it is impactful, with concurrent roles as Managing Director, and board member in a myriad of corporate entities. His multifaceted contributions continue to steer the course of success, innovation, and excellence across various business sectors.



Salmanul Faris

Partner & Director
BeBright

CONTACT

M: +971 55 136 4137
salmanulfaris@gmail.com

In 2003, I embarked on a journey to Dubai, where I started my career as a supervisor at Spinneys. This experience served as a stepping stone, providing me with valuable insights into the world of business and customer service.

In 2004, I embraced fresh opportunities by becoming a part of Dunkin' Brands, renowned for its global Dunkin' Donuts brand. Over an impressive 15-year span, I committed my skills and knowledge to this international corporation, holding the position of Business Development Officer in the Middle East region, culminating with the successful launch of 150 outlets in the ME region. This role empowered me to play a vital role in the company's expansion and development within a vibrant market.

Fast forward to 2019, I took the entrepreneurial leap and established a partnership company 'BeBright' in the United Arab Emirates, specializing in commercial static and digital signage displays. Our commitment to excellence and innovation has driven us to successfully expand our digital display services across all Gulf countries. We undertake projects from India, Iraq, and South Africa.

As we continue to grow, we are excited to embark on a new chapter. We are currently in Saudi Arabia, eagerly exploring fresh opportunities and expanding our business network. Our journey reflects a dedication to learning, growth, and a strong entrepreneurial spirit, with a deep appreciation for the diverse business landscapes in the Middle East.



Muhammed Siddiq K.A
Managing Director

Al Maqsoud Plastic Products Trading
Rolla, Near Chicken Express,
Sharjah, UAE

Al Maqsoud Plastic Products Trading
Butina, Near Co-op Society,
Al Qulayya, Sharjah, UAE

Main Warehouse

Al Maqsoud Plastic Products Trading
Ajman Industrial 1, Ajman, UAE

Al Maqsoud Household Trading LLC
Amman Street, Near Factory Mart,
Ajman, UAE

Al Maqsoud Household Trading LLC
Industrial Area 18,
Maleha Road, Sharjah, UAE

Al Maqsoud Gallery Madhab Area, Opp.
Nissan Service Center, Fujairah, UAE

CONTACT
M: +971 55 610 9065
hilar@fastbusinessline.ae

Started in 2003 under the able leadership of Mr. Muhammed Siddiq K.A, Al Maqsoud has grown into a multi-faceted business enterprise, addressing the different needs of the market, Wholesale or Retail, from packing solutions to plastic and paper products before foraying into different household ranges, cleaning items and hygiene products.

We specialize in providing wholesale and retail solutions for packaging, plastic and paper products, a variety of household items, cleaning supplies, and hygiene products.

Our core values revolve around connecting with our customers on a personal level, understanding their needs, and constantly improving our products and services.

With nearly two decades of experience, we meticulously select sources in China and India to import the finest quality products while maintaining competitive pricing. We consider our customers as part of our family.

We believe in staying close to the communities we serve, manufacturing most of our products in the same place we serve to better meet local requirements. Our commitment to quality and cost-effectiveness extends to our sourcing agents in China and India, who ensure a well-defined supply chain.

Headquartered in Sharjah with multiple branches and plans to expand to other Emirates, we aim to be closer to our customers to better understand and serve their needs.

Our unwavering commitment to personalized service, quality, and adaptability to changing times makes each user of our products a valued member of our family.



Jayaprakash Payyannur
Celebrity Photographer

Photography
Videography
Wedding
Event
Fashion
Product
Family
Headshot

CONTACT

M: +971 54 5835 111 (UAE)
M: +91 944 7014 11(INDIA)
jpstudiodubai@gmail.com

23A Muhainah Star Building
Block A Muhaisnah 4
Dubai, UAE

www.jpstudiodubai.com

Hailing from Northern Kerala, the land renowned as “God’s own country”, India, Jayaprakash Payyannur is a seasoned professional with a number of film projects, celebrity shoots, product shoots, news photography and major event coverage in his repertoire. JP, as he is known in the South Indian movie circles, has started his career in 1992 and ventured different areas of this unique art over a period of time.

In 1999 he further expanded his career interests into the glamour world of films as a still photographer debuting in the Mohanlal starrer ‘Narasimham’. He became an independent film photographer with the film ‘Ayirathiloruvan’ directed by Sibi Malayil. He has worked with eminent directors like Kamal, TK Rajeevkumar, Lohithadas, Anil Babu, Jayaraj, Jose Thomas, Shafi, Johnny Antony and V K Prakash to name a few. His filmography has now crossed 80 films and has contributed to many magazines including Manorama Weekly, Vanitha and Mathrubhumi. He has worked as a staff photographer of ‘Take:1’, an international celebrity magazine published from Dubai and ‘Mayoori Cinema’, a film monthly edited by award winning filmmaker Blessy.

JP has been working in Dubai for last 13 years as permanent photographer for several leading brands in the UAE. He is set to explore additional business opportunities in the KSA market.



Rasheed P.V.
Managing Director

FMCG Distribution
Dubai, UAE

Private Labeling
Dubai, UAE

Retail
UAE: Abu Dhabi • India: Kerala

Fashion & Garments
UAE: Dubai, Ras Al Khaima
India: Kerala

Household Products
Umm Al Quwain, UAE

Gold Manufacturing Unit
India: Kerala • Hyderabad

Import & Export
Kerala, India

Seafood Exports
Kerala, India

Real Estate
Kerala, India

CONTACT

M: +971 55 103 7910 (UAE)
M: +91 956 741 4000 (India)
rasheed@branoholdings.com

www.branoholdings.com

Founder and Managing Director of a leading consumer goods company in the Middle East. I am passionate about exceeding customer expectations and creating a lasting impact on the industry.

My portfolio includes companies that cater to distinct consumer needs in the consumer goods, fashion, seafood, restaurant, and gold and diamond industries.

I offer exceptional service, long-term partnerships, and a diverse product range from global brands. I have a robust distribution network and serve various businesses promptly. Adapting to market trends, I offer market insights, tailored solutions, and aim for brand growth.

I excel in manufacturing, importing, and exporting of gold and diamonds. I am committed to upholding the highest standards of integrity and maximizing value in the precious metals and gems sector, while also supplying quality fish worldwide.

Let's connect and explore collaboration opportunities or discuss the latest trends in the industry. Together, we can make a difference in creating exceptional consumer experiences.



Feroz Abdulla

Managing Director

**Advance Packaging and
Adhesives LLC**

CONTACT

M: +971 55 777 2526
feroz@airmaster.ae

www.airmasteremirates.com



Feroz Abdulla is the accomplished Managing Director of Advance Packaging and Adhesives LLC, a prominent division of the esteemed Airmaster Group, with a rich legacy spanning 40 years in the UAE. The company specializes in manufacturing central Air Conditioning accessories, HVAC air terminal devices, adhesive tapes, XLPE, and other insulation materials crucial to the central AC industry. With state-of-the-art factories in the UAE and Saudi Arabia, the company's reach extends far and wide across the Middle East, supported by robust sales and operations networks.

Our strategic vision has led the company to establish a strong presence in India, where a cutting-edge manufacturing plant operates seamlessly. Additionally, the company's footprint in Africa is marked by dynamic marketing operations, showcasing its global influence.

Currently, Feroz Abdulla is steering the company towards new horizons by exploring and expanding business operations in Saudi Arabia. His forward-thinking approach aims to tap into the vast business opportunities the region has to offer, ensuring the continued success and growth of Advance Packaging and Adhesives LLC under his astute leadership.

Feroz Abdulla is not only a dynamic business leader but also a passionate traveler and hiking enthusiast. With a love for exploring diverse cultures and terrains, Feroz has embarked on numerous international treks, showcasing his adventurous spirit. Inspired by his passion for travel, he is currently exploring opportunities in the travel and tourism industry, aiming to transform his love for exploration into a fulfilling career. Feroz's adventurous spirit and entrepreneurial acumen truly define his multifaceted persona.



Hilar Abdulla

Founder and Managing Director
Fast Business Line LLC.

Fast Business Line LLC

FBL Business Centre

Unique Business Center

Amna Mohd Management Services

Azra Gold

Gold and Eagles General Trading

CONTACT

M: +971 55 610 9065
hilar@fastbusinessline.ae



Hilar Abdulla, a seasoned entrepreneur with over 25 years of experience in the UAE, has a remarkable journey from a modest start in 1998 to the founder of Fast Business Line LC Dubai. With expertise in business setup, trade licenses, and visa services, his company, Fast Business Line, is a trusted partner for businesses in the UAE.

Hailing from Kerala, Hilar's early career as a PRO at Federal Foodstuff Ltd showcased his language skills and ambition. In 2010, he ventured into entrepreneurship, founding Fast Business Line and expanding into a diverse portfolio of companies in Dubai, including Fast Business Line, FBL Business Centre, Unique Business Centre, Amna Mohd Salman Management Services, Azra Gold, and Gold and Eagles General Trading. Hilar's story is an inspiration, underlining his commitment to helping businesses succeed and his enduring impact on the UAEs' business landscape.

Mission

Hilar Abdulla's mission is to empower businesses and entrepreneurs in the UAE by providing comprehensive, efficient, and cost-effective solutions for business setup, trade licensing, and visa services. He is dedicated to simplifying the complexities of the local business landscape and saving clients time and resources through his companies.

Vision

Hilar Abdulla envisions a future where businesses in the UAE can thrive without bureaucratic hurdles and administrative challenges. His vision is to be a catalyst for the success of businesses, helping them navigate the intricacies of the UAEs' commercial environment with ease. He aims to continually expand his service offerings and support more entrepreneurs, contributing to the growth and prosperity of the UAEs' business community.



Brijith Shaji

Co-Founder and Managing Director
**Arbrit Safety Training and
Consultancy LLC**

INDIA

Arbrit Safety & Engineering
Solutions Pvt.Ltd

QATAR

Arbrit Safety & Engineering
Solution WLL

UAE

Arbrit Safety Training and
Consultancy LLC

CONTACT

M: +971 56 40 22 503
brijith@arbritonline.com

101, Al Durrah Building
Near GGICO Metro Station
Dubai, UAE.

An accomplished and multifaceted leader with 20+ years' experience as an occupational safety Engineer for an industry-leading organization. Supports organizations to elevate and integrate safety as a strategic business priority by providing guidance and direction to ensure that those involved in its operations do so in a safe, healthy, responsible, and acceptable manner.

Arbrit Safety Training and Consultancy LLC founded in 2009, with a presence in the UAE, Qatar, and India. Specializing in Health, Safety, and Environmental (HSE) training and consultancy services. We offer a range of services aimed at promoting safety and compliance in various industries.

Our mission is to provide expert guidance and training to ensure a safe and secure working environment. We offer international and local bodies approved trainings and safety consultancy services for all sectors of companies and individuals as well.

It's impressive that Arbrit has 16 years of experience in the HSE domain and has worked with leading clients like EXPO2020, Drydocks, Delhi Metro Rail Corporation, GE Energy, EMAAR and L&T. Their expertise must be valuable in ensuring safety and environmental standards in various industries.

Arbrit's ability to provide services in demanding markets and transfer their experience from one industry to another is undoubtedly a valuable strength. This adaptability allows them to offer a wide range of training and consulting solutions, making them a versatile and trusted partner for their clients.



Adv Hashik Thayikandy
Managing Partner and
Legal Consultant

CONTACT

M: +971 50 494 1923
WhatsApp: +91 9947 455 718
advocatedubai@gmail.com

Adv. Hashik Thayikandy, Born in Oct 21, 1973, place of birth-Adikadalayi, Edakad village, Kannur, Kerala, India. Who is an Advocate and a legal consultant who is also a film producer, social worker, practicing as a legal consultant in United Arab Emirates since 1997.

Universal Legal Associates' Partner is Mr. Hashik T.K. He has 27 years of legal experience in the UAE and personally attends Indian courts on behalf of his clients. Partner at Abdul Rahman Al Mutawa Associates. Their firm is made up of associates from various backgrounds and nationalities, which they see as a strength in their practice because it allows them to constantly broaden and deepen the breadth and depth of their services, as well as their global contacts. They have been recognized as a law firm that provides high-quality legal services across a broad and integrated spectrum. He has provided legal aid through local television and radio channels in Dubai, as well as one of the Hit.FM 96.7 programs "Yes Your Honour." This program has proven to be extremely popular among Indian expatriates. Founder and organizer of numerous welfare and cultural organizations in India and the UAE, as well as a frequent guest for numerous Indian associations in the GCC.

WAKE was founded by Mr. Hashik T.K. He belongs to the Bar Association. Gulf presented him with the Pravasi Bharathi Tilak Award also Mangalam daily newspaper Award. He is a well-known social figure among expatriates.

Adv. Hashik Thayikandy's first movie is 'Pathemaari'. Pathemaari is a 2015 Indian Malayalam-language period drama film written and directed by Salim Ahamed, with Jewel Mary, Siddique, Sreenivasan, Salim Kumar, Shaheen Siddique, Viji Chandrasekhar, and Joy Mathew in supporting roles. The story follows Pallikkal Narayanan (Mammooty), a Kerala native who immigrated to the Middle East in the early 1960s, just as the Kerala Gulf boom was starting to heat up. And his Second movie is 1001 'nunakal' with Thamar and Salim.



Shaiju Chathencheri

Founder and Managing Director

**Roadways Customs Clearing
And Transport Llc**

Roadways Customs
Clearing and Transport LLC, Dubai

Imperial Roadways Shipping
and Logistics LLC, Dubai Jebel Ali

Roadways Customs Clearing
and Transport LLC, Hatta, Dubai

Baraka United Logistics LLC, Oman

Rahmania Building Materials Trading, Ajman

Taqwa Auto Spare Parts Trading LLC, Ajman

Infinity International Business Trade LLC, Oman

Al Hadi Business Services LLC, Kerala, India

Al Hadi Trading & Logistics LLC, Kerala, India

CONTACT

M: +97156 77 33 872
shaiju@roadways.ae

P. O. Box: 6111, Dubai, UAE

http://linkedin.com/in/shaiju_chathencheri
http://instagram.com/shaiju_hatta

www.roadways.ae



ROADWAYS
Customs Clearing & Transport L.L.C

Specialist in Customs Clearance and Logistics
Professional Background:

- Bachelor's Degree (BCom) from Calicut University, Kerala.
- Cisco Certified Network Associate (CCNA).
- Microsoft Certified Technology Specialist (MCTS).
- ITI in Electronics from the National Council for Vocational Training.

Achievements:

- Received Business Intelligence Award from Mahatma College Alumni Assn-UAE in 2018
- Received the Best Clearing Agent Award from Dubai Customs in 2022.
- Awarded for providing the Best Customs Clearance Service by JBC Express Freight LLC Oman in 2022.

Mission Statement:

I am dedicated to providing top-tier customs clearance and logistics services, striving for excellence, and expanding my businesses internationally to cater to diverse markets. With a strong foundation in education and a wealth of experience, I continue to deliver outstanding results and create long-lasting partnerships.

Goals:

- Global Expansion: Explore international expansion.
- Sustainability: Implement eco-friendly practices.
- Strategic Partnerships: Collaborate with key partners.
- Certifications: Pursue advanced industry certifications.
- Innovation: Invest in technology and data-driven solutions.
- Market Diversification: Explore new markets or industries.
- Global Brand: Build a globally recognized logistics brand.



Nashid T. P.
CEO

Trading
Electronics & Garments

Logistics
GCC Overland Trucking

**Exhibition & Project
Specialist**

**Freight Forwarding
Air & Sea**

**Customs Clearance
Warehousing**

**Export / Import
Documentation**

CONTACT
M: +971 58 143 6664
+971 52 389 6664
nashid@aimsgroup.co

Aims International LLC
213, 13th Floor, Burjuman Business
Tower
Dubai, UAE.

www.aimsgroup.co

Nashid TP is a visionary entrepreneur known for his excellence in the Supply Chain Industry from past several years.

Being bought up in UAE and completed his studies with in UAE , Nashid TP had enough exposure towards the GCC / Middle East Market. During his academics in Business Administration, he stepped in to Logistics Industry and build his empire today with diversified Logistics services offered by Aims International Logistics.

From past several years , He is been the Chief of Aims International logistics and the company has wide reach across Middle East Region. Having their corporate office in UAE, Aims also has spread its wings beyond borders and having 6 country presence. Aims has offices in UAE, KSA , Oman, Iraq, Egypt, India.

Aims Logistics is specialised in door to door services from UAE across GCC/ Middle East. Aims has its weekly services to KSA where customs clearance at Saudi Land border is handled by their own professional team with specialised channel where entire documentations including SABR, SASO documentation is taken care by Aims themselves.

Having strong connections around GCC, Nashid is diversifying his enteprenual journey to different industries as well and continuing his passion to spread more wings across Middle East for Aims Group International.



Basheer Malikayil
Entrepreneur

2018 IBF AWARDS
Best Entrepreneur Award

2019 IAS AWARDS
Philanthropist Award

2021 KMCC AWARDS
Iconic Businessman Award

EXPERTISE

Leadership
Business Development Finance
Management Cost Management
Vendor Management Business
networking Branding and Identity

CONTACT

M: +971 50 866 3380
M: +91 8129 444 444
basheer@tabascouae.com

M01- Mezanine Floor
Falah Avenues, Hatta Street
Abu Dhabi, UAE

www.afinternational.ae



Founder of Tabasco Holdings, a group which has gone on to grow successful businesses in sectors including Human resources, Construction and Development, Businessmen services, Hospitality and Real estate.

Experience

Tabasco Human Capital

Chairman and Managing Director | June 2004 - present

Started with a mere 100 headcounts in the United Arab Emirates Streamlined the Business strategy and system to increase headcount to 3000+ by 2021 Increased average annual revenue to AED 70M

Tabasco Developers

Chairman | January 2015 - Present

Established the first global expansion of the company by founding Tabasco Developers, a company specialized in development and construction of Malls, Arcades and Hospitality projects Completed 6 commercial projects under Tabasco Developers in 2021 Sold out 90% of the Apartments during the construction phase of Tabasco Mall

Tanzeel Businessmen Services

Managing Director | January 2018 - Present

Established a one-stop business solution provider to aid entrepreneurs to commence business in the UAE. Introduced a fleet of Taw-seel vehicles to provide B2B and B2C services across the emirates Increased average annual revenue to AED 25M in just 4 years

Academic Background

University Of Calicut

Bachelor of Commerce- Business



Abdulla Zuhair
Managing Director
Three Star HR

CONTACT

M: +971 50 971 5011
zuhair.kadengal@gmail.com



With a 15-year track record of overseas manpower recruitment in the UAE, we have extended our operations to encompass India, the GCC, Canada, Australia, Europe, and Africa. Our diverse services span human resource training, consulting, manpower recruitment, and education.

As part of our business development initiatives, we are actively seeking new investment projects in KSA, and we are open to exploring investment proposals and forming new business development partnerships.



AVENUE
PROFESSIONAL DOCUMENT CLEARING
For All Your Visa Requirements

Shafeeq Pothuva Chola

Managing Director, **Avenue Professional Document Clearing**

CONTACT
M: +971 50 603 5001
shafeeq@avenueprofessional.com

With eight years of experience in business and visa consultancy services in the UAE, we have already established branches in KSA, Bahrain, and India. Presently, we are focused on further expanding our presence in the Kingdom of Saudi Arabia.




scribe
stock counters
Count | Tag | Verify

Jamsheer Poozhithara

Managing Director, **Scribe Stock Counting Accountants LLC**

CONTACT
M: +971 58 58 10 770
Jamsheer@scribemc.ae

Our stock counting and asset tagging service has been successfully operating in the UAE. Now, we are actively seeking opportunities for expansion into the KSA market.



CONTACT

M: +971 52 806 0033
mail@webcastle.ae
www.webcastle.ae

Sobha Sapphire Building - 1507
Business Bay
Dubai, UAE



Jabir ML

Founder & CEO, WebCastle Technologies LLC

WebCastle Technologies LLC is a dynamic digital transformation agency that offers a wide range of customized digital solutions to meet various client needs. With a team of over 150 experts on board and a presence in more than 5 countries globally, WebCastle consistently delivers successful projects.

Our main goal is to help clients improve their online visibility, strengthen their digital presence, and boost their reputation using straight forward yet impactful strategies. Over the past 15+ years, WebCastle has experienced steady and rapid growth, building relationships with 1000+ loyal clients worldwide.

Services: Website Development, Mobile App Development, eCommerce Development, ERP Development, Digital Marketing & SEO



CONTACT

M: +971 50 9732 777
T: +971 4 23 555 88
shereef@amigoslogistics.com

Suite#: 209, Al Mansour Building
Damascus Street
Al Qusais, Dubai, UAE

www.amigoslogistics.com



Shereef Parayil

Director, Amigos Logistics

As a prominent logistics company operating in both Dubai and Singapore, we maintain a global presence, ensuring our clients receive 24/7 services.

Amigos was founded in Dubai with a dedicated mission to deliver a wide spectrum of cutting-edge logistics solutions to our discerning clientele.

Our expertise spans various areas, including air freight, sea freight, global ship spare management, ship spare landing and handling, break bulk, road freight, DG (Dangerous Goods) shipment handling, cross-trade services, and comprehensive customs clearance.



CONTACT
M: +971 55 224 2908
bnsgroup@hotmail.com



الحياة لصناعة الفايبر جلاس ذ.م.م.
AL HAYAT FIBERGLASS IND. L.L.C.

K. P. Yoosuf

Managing Director, Al Hayat Fiberglass Ind. LLC

With two decades of experience in the construction industry in the UAE, He is now looking to expand his business into Saudi Arabia. He is embarking on a visit to Saudi Arabia to explore and pursue new opportunities for growth and development.



CONTACT
M: +971 50 851 5349
abushamir@hazinspectme.com

www.hazinspect.com



Abu Shameer

Managing Director, Haz Inspect ME Cargo LLC

Haz Inspect ME Dubai, operating in UAE since 2011. We provide our clients with the advanced technology and infrastructure which help them uplift their goods quickly, arrange for shipments efficiently and offer a wider range of related services. We are a GCAA authorized company, specialized in Dangerous Goods (DG) handling and packing material distributions in and outside UAE.



CONTACT
M: +971 55 311 88 22
fahiyas@thedeepseafood.com



Fahiyas Pangatt

CEO, The Deep Seafood Company

The Deep Seafood Company is your ultimate source for top-quality seafood products. Our journey has been far from straightforward. We've experienced remarkable growth and achieved seemingly impossible goals as a united team. Today, we take great pride in reflecting on our accomplishments.

Our primary focus is delivering the finest seafood, capturing the unique essence of the sea. We began by serving a limited customer base. Our commitment to exceptional service and our unwavering dedication to premium product quality quickly earned us a stellar reputation in the local market. This, in turn, paved the way for our global expansion.

Our operations span across the UAE, Qatar, Oman, KSA, the UK, and India.



CONTACT
M: +971 50 481 9984
vpakbarvp@gmail.com



Akbar Vadakkumparambil

Partner, Liberty Glass Ind LLC

With 20 years of experience in glass manufacturing. Our factory is located in Sharjah, UAE. He is currently visiting Saudi Arabia as part of the assessment to explore the conditions for launching new ventures.



CONTACT

M: +971 56 22 44 55 9
anversafari@gmail.com



Anver Manamkandath Mohammed

Managing Partner, **Emirates Tours & Safari LLC**

Emirates Tours and Safari stands as a prominent inbound tour operator for the UAE, dedicated to enhancing Abu Dhabi's desert tourism. With its unique combination of both Western and local management, it holds the distinction of being one of the oldest companies in the UAE. This approach empowers the company to deliver premium services with a deep appreciation of the language, heritage, and traditions. Now, the company is expanding its horizons into Saudi Arabia, ready to explore and seize new opportunities.



CONTACT

M: +971 55 505 2539
info@oliveae.com



Fazal Bambrana

Founder & CEO, **Olive Media and Exhibition**

With a decade of experience in professional photography and videography in the UAE, Saudi Arabia, and India, we are now extending our footprint into the Saudi market with additional media services.



Lasith Kayakkal

Managing Partner, Deena Furniture Factory LLC

CONTACT

M: +971 50 567 0179

lasithkayakkal@yahoo.com

We are a prominent manufacturer of tailor-made furniture, based in Sharjah, UAE, with a solid 26-year track record in the industry. Our upcoming visit to Saudi Arabia is aimed at collaborating with top-tier hotel consultants and project experts, gathering detailed project requirements so that we can offer our services. Since our establishment in 1992, we have been actively engaged in this field, contributing our expertise to numerous projects across the UAE and GCC nations.



Mohammed Rashid Madala

Managing Director, Rashco Group of Companies

CONTACT

M: +971 50 99 00 786

rashid@rashcogroup.com

Founded in 2008, the Rashco Group of companies has become a significant player in the petroleum and petrochemical trading sector in the Middle East. Strong partnerships with national oil companies have allowed us to offer efficient services to clients in the UAE. We are now actively pursuing opportunities to expand into the Saudi Arabian market.

Our plans include a substantial investment in land acquisition and real estate to explore opportunities in the construction sector, with a focus on establishing industrial refineries. We are also actively exploring the petrochemical trade, including securing industrial plots and exploring leasing options. We are in the process of obtaining the necessary licenses from both local and non-local entities.

Co-organizer,



Analytix Arabia Management Consultants is the ideal choice for business owners in KSA seeking comprehensive business consulting solutions. We offer reliable and tailored services that cater to your specific needs, business structure, and operational area. With a proven track record spanning 15 years, Analytix has earned a reputation as one of the top providers of business management consulting and finance services in Saudi Arabia, India, UAE, Qatar, Oman, and the United Kingdom

Analytix Arabia Management Consultants
Office # 211, Jarir Business Centre, Jarir Street,
Riyadh, Saudi Arabia
Mob: +966 55 399 3940
info@analytix.sa | www.analytix.sa



info@ipauae.com
Office M07
Bin Thani Building
Al Qusais - 2, Dubai
United Arab Emirates